

BT Wholesale Conservative Outlook Fund

Additional Information to the Product Disclosure Statement

Issued 18 September 2017

Read this

The information in this document forms part of the Product Disclosure Statement for the BT Wholesale Conservative Outlook Fund (**Fund**) dated 18 September 2017 (**PDS**). **You should read this information together with the PDS before making a decision to invest into the Fund.**

This additional information is general information only and does not take into account your personal financial situation or needs. BT® is a registered trade mark of BT Financial Group Pty Ltd and is used under licence.

1. Restrictions on withdrawals

There may be circumstances where your ability to withdraw from the Fund is restricted. The following text contains further information on restrictions on withdrawals and should be read in conjunction with the PDS.

If the Fund is illiquid (as defined in the Corporations Act), withdrawals from the Fund will only be possible if we make a withdrawal offer in accordance with the Corporations Act. We are not obliged to make such an offer. However, if we do, you are only able to withdraw your investment in accordance with the terms of a current withdrawal offer. If an insufficient amount of money is available from the assets specified in the withdrawal offer to satisfy withdrawal requests, the requests will be satisfied proportionately amongst those investors wishing to withdraw from the Fund. Under the Corporations Act, a trust is illiquid if it has less than 80% liquid assets (generally cash and marketable securities).

The constitution of the Fund also contains specific provisions that provide us with powers in relation to withdrawals. The specific provisions in the constitution are summarised below.

Provision	Explained
Payment of withdrawals by transfer of assets	With the consent of investors, we may transfer assets of the Fund in satisfaction of all or any part of your withdrawal request. The assets must be of the same value as the amount of your withdrawal.

2. Indirect investors

The following text contains further information on indirect investors and should be read in conjunction with the PDS.

An investment in the Fund offered under the Fund's PDS through a master trust or wrap account does not entitle you to a direct interest in the Fund.

This means that the rights that apply to a person who invests directly in the Fund are not available to indirect investors but rather, to the operator or custodian of the master trust or wrap account. The operator or custodian of the master trust or wrap account will be recorded in the register as the investor and will be the person who exercises the rights and receives the benefits of an investor.

Persons who invest through a master trust or wrap account may be subject to different conditions from those referred to in the PDS, particularly in regard to:

- how to transact on your investment (initial and additional investments and withdrawals are determined by the master trust or wrap account operator);
- cooling-off period and rights (no cooling-off rights apply to any investments in the Fund acquired through a master trust or wrap account operator);
- timing of distributions, withdrawals and the processing of transactions are determined by the master trust or wrap account operator;
- cut-off times for transacting (eg applications and withdrawals) are determined by the master trust or wrap account operator;
- fund reporting and other documentation including notices about fee increases and other significant events (Fund reports and investor notices are sent to the master trust or wrap account operator who then provide this information to indirect investors);
- fees and other costs (additional fees and expenses may be charged by the operator or custodian of the master trust or wrap account).

Investors in the master trust or wrap account should contact their financial adviser or master trust or wrap account operator for any investor queries.

3. Additional information about fees and costs

The following section provides further details about fees and other costs that you may be charged for investing in the Fund along with further information about the additional fees and costs that could apply to your investment. This information should be read in conjunction with the PDS.

Type of Fee or Cost ¹	Amount	How and when paid
Fees when your money moves in or out of the Fund		
Establishment fee The fee to open your investment	Nil	Not applicable
Contribution fee The fee on each amount contributed to your investment	Nil	Not applicable
Withdrawal fee The fee on each amount you take out of your investment	Nil	Not applicable
Exit fee The fee to close your investment	Nil	Not applicable
Management costs		
The fees and costs for managing your investment	At the date of this PDS, management costs consist of the following components:	
	Issuer fee	0.83% pa The issuer fee is paid from the assets of the Fund and reflected in the unit price of your investment. The fee is calculated on the value of the Fund on the last Business Day of the month and paid to us after the end of each month.
	Estimated expense recoveries ²	Nil Expenses are generally reimbursed to us out of the assets of the Fund after the end of each month.
	Estimated indirect costs ³	0.06% pa Reflected in the unit price of the Fund and are not charged to you as a fee or retained by us.
	Estimated total management costs⁴	0.89% pa
Service fees		
Switching fee The fee for changing investment options	Nil	Not applicable

2 1_ Fees in this PDS can be individually negotiated if you are a wholesale client under the Corporations Act.

2_ At the date of this PDS, we pay recoverable expenses (if any, excluding any GST payable on our fees) out of our issuer fee. However, if we decide to deduct expenses in addition to the issuer fee in the future, we will give you 30 days' written notice.

3_ This is an estimate of the last financial year's indirect costs and includes performance related fees of 0.02%.

4_ The actual total management costs may vary from this estimate.

Additional explanation of fees and costs

Transactional and operational costs

Transactional and operational costs such as brokerage, bid-offer spreads on securities traded, settlement costs, clearing costs and government charges may be incurred as a result of changes in a Fund's investment portfolio either in relation to implementing the Fund's investment strategy or investors entering or exiting the Fund.

When a Fund incurs transactional and operational costs these are paid out of the Fund's assets and reflected in its unit price and are not charged to you as an additional fee or cost.

Transaction costs that are incurred in relation to investors entering or exiting the Fund are recouped via the Fund's buy-sell spread (being the difference between the Fund's entry and exit unit prices).

At the date of this PDS, the estimated total transactional and operational costs for the Fund for the last financial year were 0.19%. Of this amount, we estimate 0.04% was recouped via the buy-sell spread and 0.15% reduced the return of the Fund.

This information may change from year to year and prior notice will not ordinarily be provided unless there is a material increase.

Borrowing costs

Borrowing costs are the costs associated with borrowing money or securities such as interest, government charges and stock borrowing fees. For the last financial year, we estimate that the Fund's borrowing costs were 0.08%.

The Fund's borrowing costs may vary from year to year.

Indirect investors – additional master trust or wrap account fees

For indirect investors accessing the Fund through a master trust or wrap account, additional fees and costs may apply. These fees and costs are stated in the offer document provided by your master trust or wrap account operator.

Fund manager payments and product access payments

From the fees we receive we may pay (at our discretion) amounts to any wrap platform, master trust or other investment administration service (**Platform**) through which the Fund is available. We may make two types of payments to Platform operators:

- product access payments (as a flat dollar amount each year) for administration and investment related services, which may be an amount of up to \$25,900 pa (GST inclusive) per Platform; and/or
- fund manager payments (based on the volume of business generated), which may be an amount of up to 100% of our issuer fee.

Fund manager payments (based on volumes of business generated) are only paid by us where such payments are permitted under an arrangement entered into with the relevant Platform operator before 1 July 2013. Volume based fund manager payments are not paid by BTIM under new arrangements entered into with Platform operators on or after 1 July 2013.

The amount of these payments may change during the life of the PDS. As these amounts are paid by us out of our own resources, they are not an additional cost to you.

Rebates/waivers for interfunding arrangements

The Fund may invest from time to time in other funds that we, or a related entity, manage (**related fund**). Our current policy is:

- no contribution fee is payable to the related fund;
- issuer fees are either not collected by the related fund or if they are, they are rebated in full to the investing fund
- certain expense recoveries (if any) are fully rebated to the investing fund,

However, we may change these arrangements at any time, in which case, we will give investors 30 days' notice.

Ability to negotiate fees – wholesale investors

If you are classed as a wholesale investor (such as a professional investor) under the Corporations Act, in accordance with ASIC policy, all fees described in this PDS may be individually negotiated. There is no set manner or method of negotiating fees. Please contact BT Customer Relations for further information.

Adviser remuneration

Direct remuneration

BTIM does not pay commissions to financial advisers who provide financial product advice to retail investors.

Alternative forms of remuneration

We may make alternative forms of payments or benefits (including sponsorships, gifts and entertainment) to financial advisers, dealer groups and platform providers who provide financial product advice to retail investors where those payments are less than \$300 or are given in relation to providing information technology support or software used for professional development, or for genuine educational and training purposes.

If these amounts or benefits are provided, they are payable out of the fees and costs we are entitled to receive and are not an additional cost to you.

Register of alternative forms of remuneration

We maintain a register that outlines all of the alternative forms of payments or benefits that we make to financial advisers, dealer groups and platform providers or receive from them.

The register is publicly available and you can obtain a copy by contacting BT Customer Relations.

Incidental fees and costs

Standard Government fees, duties and bank charges may also apply to your investments and withdrawals including dishonour fees and conversion costs.

Taxes

Unless otherwise stated, all fees quoted in the PDS are quoted on a GST inclusive basis and net of any applicable Reduced Input Tax Credits (RITCs).