

BT Wholesale Core Global Share Fund

Fact Sheet
December 2010

ARSN: 089 938 492



About the Fund

The BT Wholesale Core Global Share Fund is an actively managed portfolio of international shares. The shares are managed by Connecticut-based AQR Capital Management, LLC (AQR) with a currency overlay provided by BT Investment Management (BTIM).

AQR are fundamental investors who use quantitative strategies to maintain a highly diversified and risk controlled portfolio that reflects AQR's valuation and momentum philosophy.

Fund objective

The Fund aims to provide a return (before fees, costs and taxes) that exceeds MSCI World ex Australia (Standard) Index (Net Dividends) in AUD over the medium to long term. The suggested investment timeframe is five years or more.

Investment style

The investment style is to seek to generate returns by active trading in both stocks and currency.

Investment process

The Fund's investment process separates the stock and currency investment decisions with the majority of the Fund's risk allocation relating to stock selection.

AQR's disciplined approach uses bottom-up fundamental security selection indicators to generate excess returns through under and overweighting stocks and industries relative to the benchmark.

Separate regional stock selection models are utilised to tailor stock and industry selection considerations to the different global equity markets within the benchmark.

AQR employs a quantitative and model driven investment process with teams conducting ongoing research on security selection indicators, portfolio construction, optimisation, trading techniques and technology.

Currency decisions are actively managed by BTIM's Macro Strategies team which seeks to produce risk adjusted returns by actively investing in a portfolio of currency instruments. The process incorporates the rigour and discipline of a quantitative process with fundamental drivers and qualitative analysis. The strategy invests primarily in the global currency forwards market and may also use other currency derivatives to express the portfolio manager's active views.

Investment team

Founded in 1998, AQR Capital Management is an investment management firm employing a disciplined multi-asset, global research process. AQR's diverse client base includes some of the largest institutional investors across the US, Europe and Asia. AQR's team spans a variety of backgrounds including fund management and academic finance. The research of AQR's principals is internationally renowned and has resulted in numerous published papers in a variety of professional journals since 1991.

BTIM's Macro Strategies Team aims to generate alpha and develop global products from a range of top down strategies. The team's analysts and portfolio managers each have more than 10 years experience running investment strategies. Joe Bracken is the Head of the Macro Strategies team and Cameron Fouladi is the Portfolio Manager primarily responsible for BTIM's Currency portfolios.

Performance¹

(%)	Total Returns		Benchmark Return
	(post-fee)	(pre-fee)	
1 month	0.56	0.65	0.32
3 months	2.75	3.00	2.88
FYDT	1.43	1.92	1.77
6 months	1.43	1.92	1.77
1 year (pa)	-0.19	0.68	-2.04
2 years (pa)	0.57	1.41	-1.17
3 years (pa)	-8.34	-7.58	-9.82
5 years (pa)	-4.84	-4.00	-4.45

Country Allocation (as at 31 December 2010)

France	4.2%
Germany	4.1%
Italy	1.5%
Spain	1.8%
Sweden	1.7%
Switzerland	5.6%
United Kingdom	10.5%
Hong Kong	1.2%
Japan	10.6%
Canada	5.5%
USA	48.9%
Cash & Other	4.4%

Other information

Fund size (as at 31 Dec 2010)	\$191 million
Date of inception ¹	October 1992
Minimum investment	\$50,000
Buy-sell spread	0.40% [#]
Distribution frequency	Annual
APIR code	RFA0821AU

[#] The buy-sell spread represents transaction costs incurred whenever you invest or withdraw funds, and may vary from time to time without notice.

Fees

Management fee	0.97% pa*
----------------	-----------

* You should refer to the latest Product Disclosure Statement for full details of fees and other costs you may be charged.

¹ Please note AQR started managing the fund from June 2006. Historical returns prior to June 2006 do not reflect AQR, investment performance.

Market review

Global equity markets had a strong final quarter in 2010 with the MSCI World ex Australia delivering an 8.5% return. For Australian investors with unhedged currency exposure, this return was 2.9% as the Australian dollar rallied against the MSCI basket of currencies over the month.

In the US, the S&P 500 had another strong quarter, returning 10.2%. This is now the sixth straight quarter in a row and significantly the index is higher than it was at the time of the Lehman bankruptcy. The Federal Reserve's decision to continue its quantitative easing program as well as a positive Q3 earnings season reassured investors and in general riskier assets performed well, with materials and energy amongst the best performing sectors. Banks also performed well, recovering from a weak third quarter as the markets focussed on improving economic data rather than regulatory concerns.

Despite concerns over inflation, Chinese equity markets actually outperformed most global peers while European equity markets were also strong. While sovereign debt concerns still dominated headlines in Europe, strong economic data from Germany and positive sentiment from the US buoyed returns.

Fund performance

The portfolio performed in line with the benchmark for the quarter with positive performance in the Continental Europe and Japan strategies offsetting negative performance in the US and UK strategies. The outperformance in Continental Europe was driven by positive performance in our momentum and industry momentum signals. The outperformance in Japan was due to positive performance in our valuation and momentum signals outweighing negative performance in our investor sentiment and industry momentum factors. Underperformance in the US was driven by negative performance in our valuation and industry valuation signals outweighing positive performance in our momentum and investor sentiment factors. Underperformance in the UK was due to negative performance in our valuation signal outweighing positive performance in our industry valuation and industry momentum factors. Positive performance in industry selection within the Utilities sector offset negative performance in stock selection within the Energy sector. In terms of sector positioning, we are currently overweight Industrials while being underweight Information Technology.

Within the global asset allocation overlay, the BT currency overlay strategy returned +0.20% for the December 2010 quarter. During the quarter we were long Australian Dollar and Japanese Yen while we were short the Euro, Canadian Dollar and UK Sterling (on average). The largest contributors to performance were the short Euro and short Sterling positions. The long Yen position detracted.

Strategy & outlook

Tactically, we are underweight Value in the Continental Europe and Japan, while the UK is at our long term strategic weight and we overweight Value in the US.



For more information

Please call 1800 813 886, contact your business development representative or visit www.btim.com.au

BT Investment Management (RE) Limited ABN 17 126 390 627, AFSL 316 455, is the responsible entity and issuer of units in the BT Wholesale Core Global Share Fund. A Product Disclosure Statement (PDS) is available for the Fund and can be obtained by contacting your business development representative on 1800 813 886 or visiting www.btim.com.au. You should obtain and consider the PDS before deciding whether to acquire, continue to hold or dispose of units in the Fund. This information has been prepared without taking account of your objectives, financial situation or needs. Before acting on this information, consider its appropriateness, having regard to your objectives, financial situation and needs. An investment in the Fund is not a deposit with or any other liability of the Westpac Banking Corporation (ABN 33 007 457 141) or any other Company in the Westpac Group of companies.

Performance figures are calculated in accordance with the Investment & Financial Services Association (IFSA) standards. Total returns (post-fee) are calculated: to the last day of each month using exit prices; taking into account management costs of the fund; assuming reinvestment of distributions (which may include net realised capital gains from the sale of assets of the fund). No reduction is made to the unit price (or performance) to allow for tax you may pay as an investor, other than withholding tax on foreign income (if any). Certain other fees such as Contribution fees or Withdrawal fees (if any) are not taken into account. Total returns (pre-fee) are calculated by adding back management costs to the (post-fee) returns. Past performance is not a reliable indicator of future performance.

If market movements, cash flows or changes in the nature of an investment (eg a change in credit rating) cause the Fund to exceed any of the investment ranges or limits in this document, this will be rectified by BTIM (RE) as soon as reasonably practicable after becoming aware of it. If BTIM (RE) does so, it will have no other obligations in relation to these circumstances. The procedures, investment ranges, benchmarks and limits specified in this document are accurate as at the date of its issue, and BTIM (RE) reserves the right to vary these from time to time.

BT Investment Management (RE) Limited is a member of the Westpac Group. Neither BT Investment Management (RE) Limited, nor any other company in the Westpac Group, guarantees the repayment of capital or the performance of the product or any particular rate of return.

BT[®] is a registered trade mark of BT Financial Group Pty Ltd and is used under licence.