



BT Pooled Superannuation Trusts

Annual Report for Year Ended
30 June 2011




Incorporating:

BT Balanced Returns PST
(Fund Registration Number: R1003796)
(ABN: 90 492 550 926)

BT Conservative Outlook PST
(Fund Registration Number: R1003802)
(ABN: 83 493 016 882)

BT Specialist PST
(incorporating BT International Share PST and
BT Australian Share PST)
(Fund Registration Number: R1004007)
(ABN: 40 573 184 010)

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This annual report is dated 15 December 2011.

→ Your 2010/2011 Annual Report

This is the annual report for the year ended 30 June 2011 for the BT Pooled Superannuation Trusts (Funds). This report represents the final component of the reporting information for the 2010/2011 financial year and provides information about the management, investment performance and the financial position of the Fund/s in which you are invested.

The Trustee of the Funds is:

BT Funds Management Limited
ABN 63 002 916 458
AFSL 233724
RSE L0001090

Level 20, Westpac Place
275 Kent Street
Sydney NSW 2000

BT Funds Management Limited is part of the BT Financial Group (BT).

BT has been helping Australians create, manage and protect their wealth since 1969 and is today one of Australia's leading providers of superannuation, investment and insurance products. In Australia and New Zealand, BT provides a diverse range of investment choices, including multi-manager investments through relationships with some of the world's leading global and local investment managers, as well as funds managed by the Funds' primary investment manager, BT Investment Management (RE) Limited (ABN 17 126 390 627, AFSL 316455) (BTIM).

If you have questions about this annual report or your investments generally, please contact our Contact Centre on the details provided at the back of this report.

Additionally, we encourage you to go online to www.btim.com.au. The BTIM website also offers information on unit prices, fund performance, fund fact sheets and investment manager commentaries.

Thank you for your continued support.

→ About BT Investment Management

BT Investment Management (RE) Limited (BTIM) is a 'multi-boutique' specialist investment fund manager providing a diverse range of investment choices for both individual and institutional investors.

Our vision is to combine the benefits of our strong institutional foundation and performance-focused culture with a multi-boutique specialist investment approach. BTIM's investment capabilities are grouped into three specialised investment teams or 'boutiques': Equity Strategies, Income & Fixed Interest Strategies, and Macro Strategies. We believe this approach positions BTIM to achieve outstanding risk-adjusted returns for our clients.

BTIM's investment teams develop products in asset classes such as equities, bonds, fixed interest and alternative investments, where we believe our investment capabilities and processes have a comparative advantage. We focus on utilising a large, talented resource pool and applying disciplined investment processes to generate true-to-label performance.

We also partner with leading global and domestic external investment managers with complementary capabilities. These managers are specialists in their asset classes and are selected by BTIM for their reputation, skill and experience. These alliances enable investors to access a broader range of expertise and perspectives.

BT Investment Management is listed on the Australian Securities Exchange and manages over A\$32.7 billion (30 September 2011) for investors. BTIM is majority owned by the Westpac Group.

To find out more about BTIM, visit www.btim.com.au.

→ Performance overview

BT Pooled Superannuation Trusts ¹		Inception date	One year returns to 30 June					3 year compound average of net earnings at 30 June 2011 (%)	5 year compound average of net earnings at 30 June 2011 (%)
			2011 (%)	2010 (%)	2009 (%)	2008 (%)	2007 (%)		
Diversified funds ²	BT Balanced Returns PST	January 1987	7.90	9.61	-11.70	-9.86	12.07	1.45	1.07
	BT Conservative Outlook PST	June 1990	6.35	8.61	-4.01	-3.72	7.86	3.50	2.86
BT Specialist PST	BT International Share PST	December 1997	3.25	7.11	-12.23	-27.82	6.49	-0.98	-5.69
	BT Australian Share PST	December 1997	11.18	12.10	-17.35	-8.25	23.99	0.99	3.22

¹ Performance figures are calculated in accordance with the Investment & Financial Services Association (IFSA) standards. Total returns are calculated:

- using withdrawal prices appropriate for the month end; and
- taking into account management costs of the relevant investment option; and
- taking into account earnings tax up to a maximum of 15% plus withholding tax paid on foreign income (if any).

Investment returns are historical. Investment returns can move up or down and past performance is not necessarily indicative of future performance. Future performance is not guaranteed.

² The asset allocation neutral position, asset allocation ranges and the benchmark have changed over time. As it is historical information, the Fund performance reflects the asset allocation neutral positions and ranges that have applied over time.

→ Fund profiles

	BT Balanced Returns PST			BT Conservative Outlook PST		
Investment objective	The Fund aims to provide an overall return (ie a return before the deduction of fees, tax and expenses) that exceeds the return from its benchmark ¹ over the recommended investment timeframe.			The Fund aims to provide an overall return (ie a return before the deduction of fees, tax and expenses) that exceeds the return from its benchmark ¹ over the recommended investment timeframe.		
Investment strategy	The Fund invests in a balanced mix of growth assets (shares and property) and defensive assets (fixed interest and cash).			The Fund invests in a high proportion of defensive assets (fixed interest and cash), with some exposure to growth assets (shares and property).		
Recommended investment timeframe	5 years or more			3 years or more		
Fund size²	71.80 million			12.83 million		
How was the Fund invested at 30 June 2011?³ (%)	Australian shares	■	32.6	Australian shares	■	14.7
	International shares	■	18.9	International shares	■	8.8
	Australian property	■	4.4	Australian property	■	3.1
	International property	■	3.2	International property	■	2.0
	Australian fixed interest	■	16.4	Australian fixed interest	■	33.2
	International fixed interest	■	7.7	International fixed interest	■	16.1
	Cash	■	8.6	Cash	■	16.0
	Alternative investments	■	8.2	Alternative investments	■	6.1
How was the Fund invested at 30 June 2010?³ (%)	Australian shares	■	31.1	Australian shares	■	12.9
	International shares	■	18.6	International shares	■	7.5
	Australian property	■	4.8	Australian property	■	3.1
	International property	■	3.3	International property	■	2.2
	Australian fixed interest	■	17.7	Australian fixed interest	■	32.0
	International fixed interest	■	7.8	International fixed interest	■	15.0
	Cash	■	8.4	Cash	■	21.1
	Alternative investments	■	8.3	Alternative investments	■	6.2
Asset allocation neutral position (NP) and range⁴ (%)		NP	Range		NP	Range
	Australian shares	33	23–43	Australian shares	15	5–25
	International shares	18	10–30	International shares	8	0–18
	Australian property	4	0–10	Australian property	3	0–10
	International property	3	0–10	International property	2	0–10
	Australian fixed interest	17	5–32	Australian fixed interest	34	20–55
	International fixed interest	7	0–20	International fixed interest	15	5–35
	Cash	10	0–20	Cash	17	0–40
	Alternative investments	8	0–20	Alternative investments	6	0–20

4 1_The benchmark for the Fund is created from a blend of indices based on the Fund's exposure to different asset classes. The benchmark is calculated by using the weighted average asset allocation neutral position and the index returns for each asset class. Further information on these indices can be found online at www.btim.com.au or by contacting the BT Contact Centre.
2_Fund size is at 30 June 2011.

3_In preparing the Fund investment information, we use the effective exposure, which is the percentage of the gross assets held in each asset class including the impact of derivative positions. Market exposure of the Funds may change significantly each day.
4_The asset allocation neutral position is the starting point for all asset allocation decisions. The investment manager may adjust the exposure within the specified minimum and maximum ranges (as shown) based on investment views.

	BT Specialist PST					
	BT International Share PST ¹			BT Australian Share PST ¹		
Investment objective	The Fund aims to provide an overall return (ie a return before the deduction of fees, tax and expenses) that exceeds the return from the MSCI World (ex Australia) Accumulation Index in \$A unhedged over the recommended investment timeframe.			The Fund aims to provide an overall return (ie a return before the deduction of fees, tax and expenses) that exceeds the return from the S&P/ASX 300 Accumulation Index over the recommended investment timeframe.		
Investment strategy	The Fund invests primarily in international investments excluding Australian shares.			The Fund invests primarily in Australian shares.		
Recommended investment timeframe	5 years or more			5 years or more		
Fund size²	12.03 million					
How was the Fund invested at 30 June 2011³ (%)	US & Canadian shares	■	56.7	Energy	■	13.3
	UK shares	■	10.1	Materials	■	26.9
	European shares	■	21.3	Industrials	■	12.8
	Other Asian shares (incl Japan)	■	11.4	Consumer Discretionary	■	6.4
	Cash ⁴		0.5	Consumer Staples	■	5.5
				Health Care		1.3
				Information Technology		1.0
				Telecommunication Services	■	3.4
				Utilities		1.1
				Financials ex Property Trusts	■	24.1
				Property Trusts		1.3
				Cash ⁴	■	2.9
	How was the Fund invested at 30 June 2010³ (%)	US & Canadian shares	■	54.3	Energy	■
UK shares		■	10.4	Materials	■	23.5
European shares		■	22.1	Industrials		11.0
Other Asian shares (incl Japan)		■	12.8	Consumer Discretionary	■	8.1
Cash ⁴			0.4	Consumer Staples	■	7.0
				Health Care	■	2.5
				Information Technology		0.8
				Telecommunication Services	■	4.3
				Utilities		0.0
				Financials ex Property Trusts	■	25.9
				Property Trusts		2.5
				Cash ⁴		4.6
Asset allocation		International shares			Australian shares	

1_This Fund is closed to new investors.

2_Fund size is at 30 June 2011.

3_In preparing the Fund investment information, we use the effective exposure, which is the percentage of the gross assets held in each asset class including the impact of derivative positions. Market exposure of the Funds may change significantly each day.

4_Generally the cash exposure of the Funds is less than 10% but it could be up to 20%.

Investment managers

Asset class	Investment manager
Australian shares	BT Investment Management
Australian property	BT Investment Management
Australian fixed interest	BT Investment Management
International shares ¹	AQR Capital Management, LLC
International property	AEW Capital Management LP
International fixed interest	BT Investment Management
Alternative investments ²	BT Investment Management

Fees

Fund name	2011 ICR (%)
BT Balanced Returns PST ³	0.97
BT Conservative Outlook PST ³	0.86
BT International Share PST	0.97
BT Australian Share PST	0.79

The Indirect Cost Ratios (ICR) for the Funds for the 2010/2011 financial year are shown in the table above. The ICR is a measure of the Fund's management costs that are not deducted directly from an investor's account over the financial year. It includes the issuer fees we charge, certain fees charged by other investment managers we appoint and other expense recoveries where applicable.

We are entitled to be reimbursed for expenses we incur in the proper performance of our duties. These expense recoveries represent a reimbursement from the Funds to cover those expenses incurred by us in connection with the day to day operation of the Funds. Such recoverable expenses include registry costs, investment management expenses, printing costs, and certain direct expenses such as overseas custodian charges and audit fees.

At the date of this report we currently pay these recoverable expenses (excluding any GST payable on our fees) out of our issuer fees except for the BT Balanced Returns PST where expense recoveries are charged back to the Fund.

In the future, where recoverable expenses are paid out of our issuer fees, we may decide to deduct expenses in addition to the issuer fees in which case we will give direct investors 30 days written notice of our change in practice.

Please refer to your periodic statement for any direct fees and charges during the year ended 30 June 2011. Further information on any fees and expenses associated with your investment is available on www.btim.com.au or by contacting the BT Contact Centre.

Buy-sell spread

Fund name	2011 buy-sell spread
BT Balanced Returns PST	0.31%
BT Conservative Outlook PST	0.22%
BT International Share PST	0.40%
BT Australian Share PST	0.50%

There was no change to the buy-sell spread for the Funds for the 2010/2011 financial year. Updated buy-sell spread information can be obtained from www.btim.com.au.

6 1_Where AQR Capital Management, LLC (AQR) is the manager for international shares, currency decisions are actively managed by BTIM's Macro Strategies team.
2_Some of the funds have an exposure to the BT Global Return Fund which was terminated effective 21 April 2009 and is in the process of being wound up.

3_Management costs for this Fund include certain underlying hedge fund manager fees required to be disclosed when investing in alternative investments. Such fees may increase or decrease over time as the allocation to, or level of fees charged by, those investments change.

→ Additional information

Investment exceeding 5%

The Funds invest in other funds that we manage ('interfund investments'). Following are the interfund investments and other Fund holdings that exceed 5% as at 30 June 2011.

BT Pooled Superannuation Trusts			%	
BT Balanced Returns PST	Direct Holdings >5%	BT Wholesale Balanced Returns Fund	98.9	
	Indirect Holdings >5%	BT Institutional Core Australian Share Sector Trust	32.7	
		BT Institutional International Share Interfund	17.8	
		BT Government Bond Fund	10.3	
		BT Institutional Liquidity Management Trust	7.9	
		BT Total Return Fund	5.8	
		BT Wholesale Enhanced Credit Fund	5.2	
BT Conservative Outlook PST	Direct Holdings >5%	BT Wholesale Conservative Outlook Fund	99.5	
	Indirect Holdings >5%	BT Government Bond Fund	20.8	
		BT Institutional Liquidity Management Trust	15.2	
		BT Institutional Core Australian Share Sector Trust	15.0	
		BT Wholesale Enhanced Credit Fund	11.8	
		BT Institutional Hedged Global Bond Fund	11.2	
		BT Institutional International Share Interfund	8.1	
BT Specialist PST	BT International Share PST	Direct Holdings >5%	BT International Share Fund	99.5
		BT Australian Share PST	Direct Holdings >5%	BT Australian Share Fund
	Indirect Holdings >5%		BHP Billiton Limited	10.2
			BT Institutional Smaller Companies Sector Trust	9.4
			Westpac Banking Corporation	7.2
			National Australia Bank Limited	6.2
		Rio Tinto Limited	5.9	
	Commonwealth Bank of Australia Limited	5.0		

There are no further combinations of investments that the Trustee knows or ought reasonably to know are invested, directly or indirectly, in a single enterprise or single group of associated enterprises and that have a combined value in excess of 5% of the total assets of each Fund.

Significant events

Removal of percentage limit on derivatives

The 10% limit on the total exposure to derivatives for the BT Balanced Returns PST and BT Conservative Outlook PST was removed from 1 August 2011.

BTIM intends to make greater use of derivatives when adjusting the position of the above Funds within the existing asset allocation ranges. Using derivatives instead of physical assets when making short-term asset allocation decisions (called 'Tactical Asset Allocation') provides cost benefits and less disruption to the underlying investment strategies of the Funds. In order to implement the Tactical Asset Allocation process, the current limit on derivatives was removed from 1 August 2011.

The Funds continue to have in place strict policies and procedures on the use of derivatives and are not permitted to use derivatives to gear the Funds.

Non-compliance

If your superannuation entity ceases to be complying, you must advise us immediately and take all reasonable steps to immediately dispose of the units in the Fund/s, unless the Australian Prudential Regulation Authority (APRA) or the Australian Taxation Office (ATO) directs otherwise. Once we become aware that a superannuation entity is non-complying, we may withdraw its investment in the Fund/s and deduct a sum of money from the withdrawal proceeds to cover any additional costs incurred by the Fund/s as a result of the non-compliance.

→ Additional information (continued)

Further information and complaints

Complaints resolution is a priority for us. If you have a complaint with the financial products and services that we provide, you can:

- as a first step, contact us on 1800 813 886 from 8.00am to 5.30pm, (Sydney time), Monday to Friday
- contact us in writing to 'The Complaints Officer' at the registered office address below:

The Complaints Officer
BT Investment Management
Level 14, The Chifley Tower
2 Chifley Square
Sydney NSW 2000

If your complaint has not been resolved to your satisfaction, you can refer your complaint to the Superannuation Complaints Tribunal.

Contact details for the Superannuation Complaints Tribunal are as follows:

Locked Bag 3060
MELBOURNE VIC 3001
Telephone: 1300 884 114

For more information on how we handle complaints please go online to www.btim.com.au/ContactUs and select 'How we deal with complaints'.

→ Financial information — Balance sheet

	BT Balanced Returns PST		BT Conservative Outlook PST	
	30 June 2011 \$'000	30 June 2010 \$'000	30 June 2011 \$'000	30 June 2010 \$'000
Assets				
Cash and cash equivalents	10	5	16	5
Receivables	121	1	17	14
Due from brokers — receivable for securities sold	—	105	—	1
Accrued income	116	2,173	283	369
Financial assets held at fair value through profit or loss	70,920	70,752	12,511	13,369
Deferred tax assets	756	777	55	58
Total assets	71,923	73,813	12,882	13,816
Liabilities				
Due to brokers — payable for securities purchased	121	80	23	15
Payables	7	37	—	1
Income tax payable	—	—	27	9
Total liabilities	128	117	50	25
Equity				
Unitholders' funds	71,795	73,696	12,832	13,791

The audited financial statements, the auditor's report and other information concerning the Funds is available on request, free of charge, by calling the BT Contact Centre.

→ Financial information – Balance sheet (continued)

	BT Specialist PST	
	30 June 2011 \$'000	30 June 2010 \$'000
Assets		
Cash and cash equivalents	28	10
Accrued income	8	—
Due from brokers — receivable for securities sold	—	45
Receivables	23	10
Financial assets held at fair value through profit or loss	11,911	12,251
Tax refund due	42	26
Deferred tax assets	44	48
Total assets	12,056	12,390
Liabilities		
Due to brokers — payable for securities purchased	23	10
Payables	1	36
Total liabilities (excluding net assets attributable to unitholders)	24	46
Net assets attributable to unitholders — liability	12,032	12,344

The audited financial statements, the auditor's report and other information concerning the Funds is available on request, free of charge, by calling the BT Contact Centre.

→ Financial information – Statement of comprehensive income

	BT Balanced Returns PST		BT Conservative Outlook PST	
	Year Ended		Year Ended	
	30 June 2011 \$'000	30 June 2010 \$'000	30 June 2011 \$'000	30 June 2010 \$'000
Investment income				
Distribution income	116	2,173	477	637
Net gains/(losses) on financial instruments held at fair value through profit or loss	5,591	4,975	385	635
Total net investment income/(loss)	5,707	7,148	862	1,272
Expenses				
Trustee's fees	47	65	6	9
Other operating expenses	34	56	—	—
Total operating expenses	81	121	6	9
Operating profit/(loss) before income tax	5,626	7,027	856	1,263
Income tax expense/(revenue)	21	(65)	44	37
Profit/(loss) for the year	5,605	7,092	812	1,226
Other comprehensive income	—	—	—	—
Total comprehensive income	5,605	7,092	812	1,226

The audited financial statements, the auditor's report and other information concerning the Funds is available on request, free of charge, by calling the BT Contact Centre.

→ Financial information – Statement of comprehensive income (continued)

	BT Specialist PST	
	Year Ended	
	30 June 2011 \$'000	30 June 2010 \$'000
Investment income		
Interest income	1	—
Distribution income	126	121
Net gains/(losses) on financial instruments held at fair value through profit or loss	664	508
Net trustee's fee rebates	116	120
Total net investment income/(loss)	907	749
Expenses		
Operating profit/(loss) before income tax	907	749
Income tax expense/(revenue)	(38)	(32)
Operating profit/(loss) after income tax	945	781
Finance costs attributable to unitholders		
(Increase)/decrease in net assets attributable to unitholders	(945)	(781)
Profit/(loss) for the year	—	—
Other comprehensive income	—	—
Total comprehensive income	—	—

The audited financial statements, the auditor's report and other information concerning the Funds is available on request, free of charge, by calling the BT Contact Centre.



Investment
Management

**If you need more information,
please contact:**

- your financial adviser, master trust or wrap account operator
- the BT Contact Centre on 1800 813 886, from 8.00am to 5.30pm, (Sydney time), Monday to Friday

**For all written correspondence,
write to your financial adviser
or to BT at:**

- BT Financial Group
GPO Box 2675
Sydney NSW 2001
- You can also visit BT online at www.btim.com.au

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